WANTED AND TELEPHONE DIRECTORY ADVERTISEMENTS HELP

HELP WANTED-MALE.

BALESMEN ATTENTION

You desire a new connection; we desire new men-of a certain type. If you are the type of man who will "fit" in this organization, you don't want "flowery phrases" but cold, simple FACTS. We present for your consideration the following:

1. The RIGHT TIME to form a con-nection with any enterprise in WHILE IT IS IN ITS INFANCY— and grow with it.

 Behind this product are some of the best known business men in New York City. There are tremendous POTENTIAL possibilities in this product. To properly develop these possibilities two things are necessary—MEN and MONEY.

We are having no difficulty what-ever in securing the money needed, but with this money we want—and must have—MEN.

We have already secured as a nucleus for our Sales Organization a large number of big-calibre salesmen who, by their enthusiasm over our proposition, and by the sales they are turning in, in steadily increasing volume, are convinced that this is the kind of proposition that domes to every man-ONCE.

7. The opportunity offered is to make from \$5,000 to \$25,000 in commis-sions this year and then to carry on into an executive MERCHAN-DISING position such as takes ten to fifteen years to secure with the AVERAGE proposition.

The above is a brief MAN-to-MAN tatement of the opportunity we have a offer. If you are the type of man ho aspires to do BIG things in a IG. CLEAN way, you want complete statis.

If you desire a connection where he opportunity is limited solely by our own ability, we shall esteem it privilege to be allowed to present of proposition to you.

SALESMAN.

Do you want to make more money?

Do you realize that the big money to-day
is being made by salesmen?

Are you or do you want to learn to be one
of these successful men?

Can you sell the same thing that other men
are successfully selling if afforded the same
opportunity? Can you convince us that you are the right man for the job?

This is the foremost company in its line in the country. Its success has been phenominal and the future for the right man who can establish himself permanently in this company will be beyond his greatest expectations. A 649 Herald, 280 Broadway.

SALESMAN.
SPECIALTY.
Position is open with first class firm, manufacturing high grade therapeutic apparatus. We need a sales representative of the highest calibre and personality for work which gives excellent present and future prospects on straight commission basis. The right man will find this an opportunity well worth considering, Applicants will please sate age, experience, religion and nationality. Address High Grade, box Y 731 Herald, Herald age.

SALESMEN

AN OPENING FOR TWO REAL HUSTLERS: ONLY THOSE WILL-ING TO WORK, AND ESPECIALLY A FEW EVENINGS A WEEK ON REAL LEADS, TO PRESENT A SECURITY OF EXCEPTIONAL MERIT AND EARNING POSSIBILITIES IN SECOND GREATEST INDUSTRY IN THE UNITED STATES; CAN EARN REAL MONEY; REASONABLE FINANCIAL ASSISTANCE GIVEN TO THOSE QUALIFYING. A. S., 521 HERALD, FULTON ST.

CALEGMEN WANTED.

SALESMANSHIP; SELLING SERVICE ON COMMISSION BASIS.
WHITE FOR APPOINTMENT TO MR. JOHN BOARDMAN, ROOM 1818, 55 WEST 42D ST., NEW YORK-CITY.

SALESMEN WHO CAN SELL.

If you have had outside sales experience, able to furnish good references, even 50 years of age, we have a position for you.

A man possessing the above qualifications we consider a salesman. And such men we give the cooperation that only a large sales organization can give. Call appears of the composition of the cown office, Barciay 1949.

SUITE 513, 217 BHOADWAY.

SALESMAN wanted, New York and New Jersey. We are manufacturers representatives for standard red rubber inner tube and have exclusive territory for the right men. We protect you liberally on commission, are looking for the right class of men to push an excellent product. Write Mr. Sayles, 3 Cedar st. Tel. John 3109.

galesman, Phopessional,
I former teacher, lawyer, minister, Y. M. C. A.
ascratary or engineer, to do diplomatic calling on business and professional people; permanent, dignified work for men of high
licals and discaton; earnings from \$400 to
\$1,500 per month; no books, insurance or
atookselling schemes; eld established concern; immediate services required; state
phone number and address. Address Mr. Dee,
swite 50f. Dept. A. K., 30 N. Michigan
Bouleyard, Chicago.

Toung man (Christian) wanted by makers in Switzerland of organdies, to take importation orders from wholesale houses and making up trade in New York city; salary and commission. Apply, stating salary expected, age, experience and references, Organdy, J 201 Herald, Herald sq.

BALESMAN WITH 5TH AV. CLIENTELE FOR HIGH GRADE 14 KARAT GOLD MESH BAGS AND VANITIES, G 1687 HER-ALD, BROOKLYN.

BALEBMEN, specialty men, covering the New Jersey territory, especially Newark, metropolitan district, with a following in sutemobile accessory trade, garages, hard-wark, greecry and delicatesees stores; salary and complesion basis. Call Noxon Chemical Products Co., Inc., 70 Morris av., Newark,

ALESMEN wanted, two high class, to handle small issue for Brooklyn manufacturing company, established 25 years, bank and commercial references; orders on books to run factory for five months; can furnish direct leads to selemen. Address A 628 Herald, 280 Broadway.

SALESMAN

SALESMAN

experienced 10 notions, fancy goods and general megesthelias, who has travelled through the same of the sa

BALESMAN wanted to sell shares on com-mission bashs, New York Artificial Limb Co., 27 Union square, New York, BALESMEN, to handle imported hair ellipsers and hardware specialties on commission. A 601 Herald, 280 Broadway.

HELP WANTED-MALE.

SALESMEN.

THEODORE ROOSEVELT SAID

"As I grow in years I find myself increas-ingly under the necessity of safeguarding myself against going off half-cocked." We quote you this, MEN, because we want you to safeguard yourself against passing snap judgment on the subject that this ad brings to your attention.

Every man who comes to us, seeking to know the full details of our offer to live-minded, red-blooded, forward-going men, agrees with us that we are right in our contention that the selling of reputable securities is not only the most respectable but also the most profitable of business professions.

We are missing some good men, however, and they, to their very ap-preciable loss, are missing us, be-cause they feel that they would be venturing too far and risking too much were they to heed our call for security salesmen and to discard the

To all such men we have this to say:

AS A SECURITY SALEMAN, EQUIPPED FOR IMMEDIATE AND CONTINUED SUCCESS BY OUR TIME-TEETED METHOD SOF SCHOOLING (In your spare evening hours). You CAN MAKE MORE MONEY, CULTIVATE A WIDER CIRCLE OF IN FLUENTIAL FRIENDS, MAINTAIN A MORE INDEPENDENT CAREER AND GET MORE SOLID ENJOYMENT OUT OF EVERY DAT'S WORK THAN IS POSSIBLE IN ANY OTHER LINE OF HUMAN EXDEAVOR OF WHICH WE KNOW.

We are not content merely to talk—as the imited space in this column to-day allows—but we are ready, on any man's demand, to convince you in this matter beyond the shadow of a doubt.

We invite you to put us to the test. We tell you frankly that we need a few good men to help us expand a rapidly growing organization.

Your earnings—to satisfy both you and us—must not fall below \$100 a week. Such earnings, and rewards as a matter of fact far better, are "in the wood." To help you dig them out we are helding a special evening class which we hall be glad to have you join, even if only as a mere looker-on.

If you look good to us and we to you at the end of a short week's listening—night after night or on alternating nights, just as your convenience and inclination will al-

PLACE YOU IMMEDIATELY ON THE ROLL OF AN ORGANIZATION THAT BELIVES THAT

EXCEPTIONALLY GOOD MEN COME FEW AND FAR BETWEEN AND SHOULD BE COMPENSATED A C C O R DINGLY.

THIS APPEAL IS PARTICULARLY TO MEN WHO MAVE NEVER SOLD SECURTIES. EVEN SO, OUR PROPOSITION LOOKS SO GOOD TO US AND OUR CONFIDENCE AND OUR ENTHUSIASM RUN SO HIGH THAT WE ARE GLAD TO PUT IT UNDER THE TEST OF THE GOOD INDIGMENT OF EVEN THE ESST AND MOST EXPERIENCED AND HIGHEST PAID SECURITY SALESMEN IN THE CITY.

CALL 1834 BROADWAY, ROOM 211, AMERICAN CIRCLE BUILDING.

SALESMEN!

If you are tired of foreflush and false promises: If you still believe, nowever, that somewhere there must be exactly the sort of selling proposi-tion you want, read this ad carefully.

We are fiscal agents for a corpora-tion whose product has a vital point of contact with the daily life of every man, woman and child.

The stock of this corporation makes an instant appeal to everybody. Your sale is half made before you start. The commission is liberal and real active cooperation is given you. Earn-ings should be larger than in anything you have ever before undertaken.

For interview, write to box 623, 904 Fitsgerald Hidg., stating your age and business experience. Security selling experience desirable but not neces-sary, as we will train any man who has the right qualifications.

SALESMEN AND MANAGER'S ASSISTANT.

Two men needed immediately to work with me in New York office; absolute integrity first requisite; seli-ing experience desirable; must have personality, common sense and determination; splendid opportunity for quick promotion to managerial position; don't hesitate to answer if you are employed; it will pay you to make a change. Call room 294, Metropolitan Tower.

SALESMEN.

The New York representative of a manufactured truck needs several real salesmen; truck experience unnecessary, but must have had successful sales experience; an exceptional opportunity for several live salesmen; all replies absolutely confidential. T. S., 395 Herald, Herald sq.

SALESMAN, REFINED TOUNG MAN, TO CALL ON MILLINERY BUYERS OF NEW YORK CITY DEPARTMENT STORES AND YICKLINITY; EXCELLENT OPPORTUNITY FOR ENERGETIC PARTY; SALARY, WRITE ALL PARTICULARS TO

W. X., P. O. BOX 46, STATION A.

BALESMAN wanted; high class industrial stock salesman; excellent opportunity for right man; must have New York and suburban investment clientele. J 210 Herald, Herald eq.

SALESMEN. We prefer to train our own salesmen. We want four ambitious men, over 30, of pleasing personality and fair education, without wide selling experience. Drawing account and commission to those accepted. Give brief details of experience and phone number, if any. R 467 Herald, Herald sq.

Stock salesman can make big money selling our proferred stock; very attractive; good talking points, good commissions, easy to sell. J 212 Herald, Herald sq.

SALESMEN, ATTENTION!

Steady position: Interest in business for man with \$1,000; must be honest and de-pendable in every way. Answer immediately, P 266 Herald, Herald sq.

SALESMAN, window drapes and valances, city; preferably experienced, not over 20; exceptional opportunity; state experience and references. P 166 Herald, Herald eq.

SALESMEN; LACES; SIDE LINE; 1246 COMMISSION; SMALLER TOWNS. A 678 HERALD, 289 BROADWAY.

HELP WANTED-MALE.

The corporation inserting this adver-tisement is the largest organization in ts particular field in America. Its ecord of the last year has been most henomenal in its expansion and suc-cess.

SALESMEN.

We can use a few salesmen of the highest type, whether experienced in this particular field or not. You will be backed by a consistent advertising campaign in New York's most conservative newspapers.

You will have sincere cooperation, not merely promises.

You will be building your future with he largest concern of its kind in the 'inited Sintes, in an industry that is he second largest in the country, A very liberal commission guarantees arge earnings when coupled with ap-lication and determination.

Lends furnished to those who qualify.

Call 165 Broadway, Room 1701.

SALESMEN. DO YOU WANT TO SELL?

IS LACK OF EXPERIENCE KEEP ING YOU OUT OF THE BIG INCOME CLASS? Men between 25 and 50 years of age who are now engaged in mercantile or manufacturing lines but would like to enter the selling field due to the large remuneration are offered an opportunity to do so by one of the leading institutions in this city.

Our method is to hold meetings in the evening instructing in the art of salesmanship. After you have mater-ed the fundamentals of this profession we will offer to you an unusual oppor-tunity, with remuneration consistent with present living conditions.

You can take this training if you desire without interfering with your present work. Due to our great expansion we need executives; the men who through these meetings prove their worth will be given an opportunity in such capacity.

If you are actually looking for a bright, prosperous and independent future you cannot afford to miss our first meeting. Appointment unnecessary, simply re-ort at Suite 1017-18, at 8 o'clock, Mon-ay evening, May 2, Knickerbocker utilding, Broadway and 42d st.

FOR PERMANENT CONNECTION WITH STRONG PROGRESSIVE HOUSE.

This is a banking house raising additional capital for a concern which has more than firteen millions of assets. Proposition almost sells itself. Business being financed well and favorably known everywhere. Greatest genuine opportunity for clean salesmen in New York.

You must be straight. You must be willing to work hard on commission basis. You must sell our way, Your income will be large. Your connection dignified and most pleasant. Write for interview, giving some detail of your record. Box 621, 906 Fitzgerald Building.

SALESMEN.

A New York banking house, with branches in several cities, has opening on its permanent staff for two clean cut men of good stand-ing selling attractive Government bond issues on a successful selling bond issues on a successful selling plan; attractive commission basis. Those selected must be able to appreciate an unusual opportunity and demonstrate their desire to take full advantage of it. They will be thoroughly instructed by and have the full cooperation of the firm. This offers a most desirable connection to carnest, rellable men who want to advance themselves.

CALL BETWEEN 10:30 AND 12:30, ROOM I, 7 WALL ST. ASK FOR BOND SALES MANAGER.

SALES DIRECTOR WANTED.

A man who is able to execute his ability as an executive of a bond house; one who is desir-ous of making a permanent and profitable connection. A 575 Herald, 280 Broadway.

SALES MANAGER

for every State; good connection for aggressive men of ability to affiliate with proposition of great merit; call any day or write for appointment; no information by mail afr. Ress. 4th floor, 5 Oliver st. (corner Multerry, Newark, N. J.).

SALES MANAGER AND SALESMEN

needed at once for New York city and upstate towns by large industrial corporation, unique, rany selling preposition; liberal compensation, full cooperation; real opportunity for producers. Call Monday, Suite 1714, 32 Broadway.

SALES MANAGER WANTED.—If you are a responsible man and can act as a sales manager, answer this advertisement, otherwise dent waste your time; on our proposition you can make \$10,000 a year or more; we sale merchandles to you on open account; give references and we will mail you a sample for your inspection. Landfield-Kupfer Printing Co., Polk and Dearborn sts., Chicago, Ill.

GALLES Executive—An old established manu-facturer of labor saving apparatus and cilide electro-chemical equipment desires to obtain the services of a progressive man with initiative who is a convincing corre-spondent, qualified by experience in sales promotion and advertising; in reply state fully age, experience, religious denomination and remuneration desired. V 711 Herald, 250 Bway.

HELP WANTED-MALE.

SECURITY SALESMEN.

Oid established New Jersey concern manufacturing and selling staple commodity requires 4 high class se-curity eatesmen to assist in placing issue of 5 year 8% gold bonds with stock bonus being offered direct by company to customers and investors; proposition will stand strict investiga-tion, and only men who can do like-wise will be considered; leads fur-nished and liberal commission paid, but no drawing account. For par-

SECURITY SALESMAN.

high grade men with established clientele. This is not a promotion paying exorbitant commissions, but an established institution operating forty-two stores and maintaining in addition over thirty agencies. We purpose opening fifteen additional stores in the immediate future and are now financing to effect this end. Our commodities are in demand. Commission basis only. We want salesmen of repute and established ability. Apply Monday, Room 412, 1270 Broadway, Wilson Building.

SECURITY SALESMEN

To call on live and interested leads, selling high grade tobacco dividend paying stock NOMINAL SALARY TO START; IN REPLY of a local company; best cooperation given STARE COLLEGE AND COURSE DATE. to live men. Room 565, 111 Broadway, N. Y.

SECRETARY OR TREASURER.
Competent man wanted to serve as sectivary or treasurer for finance and acceptance company; prefer one with experience; must come well recommended; all communications strictly confidential; state salary expected; an opportunity for a live wire. Address Y 754 Herald, Herald sq.
SHPPING clerk experienced in hostery and FICE BOX H C-264, CITY HALL STATION NEW YORK. dress Y 764 Herald, Herald sq.

SHIPPING clerk, experienced in hosiery and
underwear jobbing house: state reference
and salary desired. V 719 Herald, 280

SOLICITORS for key tag registry company; commission basis; opportunity for ambi-tious worker. Box 205, 209 Cable Building. STOCK SALESMEN
wanted, to sell \$500,000 issue preferred stock
(with bonus of common) of a "chain store"
system handling one of the most profitable
lines under a unique cooperative plan; cities
are waiting for branches; merits are so
easily shown to investors selling is made
easy; a strictly high grade proposition and
only men with successful records will be
considered; unusual opportunity for large
profit without the usual risk. Address Mr.
Roberts, 875 S. Salina st., Syracuse, N. Y.

Prock salesman—Experienced salesman, with or without clientele, may secure permanent, profitable connection with first class proposition. S. E., 392 Herald, Herald aq. manent, profitable connection with first class proposition. S. E., 392 Heraid, Heraid ag. STOCK CLERK, hosiery and underwear fobing house experience essentiaf; state salary desired. V 717 Heraid, 280 Broadway. STENOGRAPHER-Young man. Christian, beginner, well educated, neat appearance, by large Fifth av. concern; good opportunity to become salesman. D 1788 Heraid, Washington Heights.

SUPERINTENDENT—OUTSIDE Steady employment for one familiar cottage, house and general constru must have knowledge of concrete a able to estimate.

Opportunity for advancement for right party; located short distance from New York. Y 728 Herald, Herald sq.

SUPERINTENDENT for plant employing 100 men machinate, blacksmiths, tank makers and wood workers; take full charger must live in city and held similar position before; tate age, reference, experience and salary. O 156 Herald, Herald so,

SUBSCRIPTION men wanted on two large trade journals. The H. O. Reno Co., 15 E. 40th. M. H. 5034.

TEACHER or college student; vacation pos-tion; valuable experience; salary \$273 fc three months. Write Dept. D. 303 5th av.

WANTED IN OFFICES OF LARGE BRASS MANUFACTURING PLANT IN NEW YORK CITY: A YOUNG MAN WHO IS IN EARNEST AND WANTE TO LEARN THE BUSINESS PHOM THE GROUND UP: SALARY TO BEGIN \$10 PER WEEK; REF-ERENCES REQUIRED; ANSWER IN OWN HAND WRITING. J 209 HERALD, HERALD SQ.

YOUNG MAN

wanted by marine insurance office; must be quick at figures; state age, experience and salary expected. O 1008 Herald, Fulton st.

YOUNG MEN, 10 to 25, single, for telephone work; give full details in replying. J. O., 896 Herald, Fulton st.

YOUNG man wanted, not under 25, Anglo-Saxon; must write legibly, be conversariwith elementary rheteric and be systematic one with some knowledge of real estate taxes and assessments preferred; state sal ary expected. Address B 832 Herald, Fulton et.

YOUNG MAN who has had some experience in kult goods and acquaintance with buyers to assist in salesroom and call on the trade, Address, stating experience, references, sal-ary expected, P 281 Herald, Herald sq.

folly age, experience, religious denomination and renumeration desired. V 711 Herald, 280 Bway.

SALTES MANAGER
or a real salesman, who can organize and manage large crew sesential household staple; loc. retail; just invented; carnings unlimited; strictily commission; no drawing account; AI references required; manufacturer will see you in New York. Write full details, Langan, suite 431, 10 High st., Boston.

START a pressing cleaning and dyeing establishment; big profits, little capital; we fell you how. Write for booklet, Ber-Vonde Systom, Dept. 138, Charlotte, N. C.

SECURITY SALESMEN

To market issue of producing oil corporation, pessessing established merit and a atrong dividend record; heartlest cooperation with real workers; out of tows connections invited; references exchanged; commission basis. A H 617 Herald, Fulton st.

HELP WANTED-MALE.

YOUNG MEN-OPPORTUNITY

Large manufacturing industry is going to take on a few young men between the ages of 22 and 30 who have graduated from college or whose college course has been finished off by home study and experience. They will be so placed that their instruction and work will enable them to be used in the positions of especially desirable nature that are opening up and will give them a good working knowledge of the products made.

Salary to start will be approximately \$30 per week.

Only high grade, refined young men will be engaged, but to such is offered an interesting future. They must come prepared to prove their qualifications and have enough ambition and vision to carry them through a training peri-od of several months. Write a brief letter, giving age, college attended, service record, nationality, religion and experience. B 944 Heraid, Fulton st.

THREE YOUNG MEN FOR EXECUTIVE

YOUNG MEN, COLLEGE GRADUATES.

YOUNG man or boy in wholesale businessex exceptional opportunity for ambitic Christian. V 715 Herald, 280 Broadway. Instruction.

Hroadway.

SHOE salesman, one capable of managing and buying for men and women specialty shop; must be thoroughly experienced. Diservine and buying for men and women specialty shop; must be thoroughly experienced. Diservine and buying for men and women specialty shop; must be thoroughly experienced. Diservine and success of the struction of the struction of the struction of the sales service; costs you would need to see the struction of the sales service; costs you would need to see the struction of the sales service; costs you would need to see the struction of the sales service; costs you would need to see the service of the sales superintendent, which is sales superintendent. The sales superintendent is sales superintendent.

Solicitors to sell a cooperative automobile league memberality; commission basis, which is sales superintendent. The sales superintendent is sales superintendent is s

tion, suite 1105-6, 1 W. 34th st. SAVE THIS AD.

HOTELS Need Trained Men—Big demand for high salaried executives; we train you by mail and put you in touch with big opportunities; wire at once for particulars, Lewis Hotel Training School, Desk 3021, Washington, D. C. New York office suite 1527 Acollan Building, 33-35 Weat 42d st. Telephone Murray Hill 2578.

SALESMEN—Write for list of lines and full particulars; carn \$2,500 and \$10,000 yearly; big demand for men, inexperienced or experienced; city or travelling. National Salesmens' Training Association, 618C Candier Building, New York.

AUTOMOBILES TRAINING BY EXPERTS.
Complete shop course, 556, with driving, 500; weekly payments tables Candier.

LEARN TO BE A CHAUFFEUR-Pleasant, profitable work; day and evening classes, fend for free booklet and visitor's pass West Side Y. M. C. A., 301 W. 57th st. FRENCH lessons, conversation, grammar, practical system; correct Parisian pro-nunciation. Write to Monsieur Jean, 146 W. 36th st. Fitz Roy 4535.

EMPLOYMENT AGENCIES.

Commercial Help Wanted.

EMPLOYMENT EXCHANGE.

Established 1909. OFFICERS AND DIRECTORS.

Robert W. De Forest. Newcomb Carlton. Arthur Williams. Paul M. Warburg. George Blumenthal. EXECUTIVE AND TECHNICAL DEPT.

REPRESENTATIVE — Supervise insurance agencies, automobile, fire, theft, &c.; location Middle West; \$4,000-\$7,300.
MERCHANDISE MAN—Experienced buyer for department store, travel; \$5,000.
SALESMAN—Familiar with trade, several States; line, girl coats; \$4,000-\$5,600 and expenses. TUTOR wanted, experienced, for boy 14, for summer, to go seashore; resident, Christian, college graduate; athletic; best testimonials. Write, with full particulars, H 257 Heraid, Heraid sq.

VALET, experienced, wantes; \$100 month, all found; references; state ase, nationality and phone. O 149 Heraid, Heraid sq.

YOUNG MAN

WANTED IN OFFICES OF LARGE BRASS MANUFACTURING PLANT IN NEW YORK CITY; A YOUNG MAN WHO IS IN EARNEST AND WANTE TO LEARN THE BUSINESS.

JUNIOR EXECUTION.

CLERICAL DEPARTMENT.

SECRETARY-STENOGRAPHER — About 25
years old; high school education, Protestant refeptres; rapid on shorthand; Ai
appearance; Elo-São.

CLAIM CLERIK—Speak Spanish fluently;
must be experienced in exporting and
handling marine insurance claims; \$30.
STOCK MAN—Age 30-35; prefer previous
experience in foodstuffs; must get work
out of four or five assistants and be
willing to "pitch in" himself; \$30-\$35.
ABISTANT SHIPPING CLERK—With some
concern, similar experience preferred; \$50.
ETENOGRAPHERS—Several openings stariing \$25 for clean cut young Christians.

LARGE MANUFACTURING COMPANY has positions open for high school boys (18-20 years); work covers inspection and testing of automatic installations; good opportunity for advancement, especially if willing to locate in other parts of the country later un; \$20.

MULTIGRAPH OPERATOR — Experienced; \$1,200. \$1,200. TRAFFIC CLERK (19-22 years)-Some ex-nerience dealing with R, R, people; fine perience dealing with R. R. people; opportunity; \$80. BEGINNER STENOGRAPHER-\$16-\$18. OFFICE BOYS-Good positions; \$12-\$14.

Call 9-1. Room 715-721. The "NATIONAL, 30 Church St.

EMPLOYMENT AGENCIES.

Commercial Help Wunted.

PERSONNEL EXCHANGE, INC., 26 JOHN ST. H. H. JARRETT, TREASURER,

SYSTYMATIZER, bank exper., \$3,000.
STATISTICIAN, college grad., 30-35 yrs.,
5 yrs. exper.; graphs and charts; Al
acot.; \$2,600.
LAWYER with large corp., member N. Y.
bar; seper. N. Y. courts essential; \$1,800.
SALES COURTES., college grad., \$2,800.
SALES COURTES., college grad., \$2,800.
SALES COURTES., college grad., \$2,800.
SALES COURTES., \$200.
SALES COURTES., \$2 TYPIST: excellent opening; \$18.
CLERKS; several openings; \$18-\$19.
CREDIT OLK, some exper., \$22-\$25.
MANY OTHERS TELL, CORTL. 7800.
CALL 9-2 ONLY.

PACE AGENCY FOR PLACEMENTS, INC 30 CHURCH STREET, EIGHTH FLOOR, HUDSON TERMINAL, NEW YOFK CITY.

deneral office man with trading ex

BOOKKEEPERS.

30 CHURCH STREET EIGHTH FLOOR.

PARK ROW PLACEMENT BUREAU 3 Park Row,

Domestic Help Wanten.

COUPLES! COUPLES! COUPLES!

OF EVERY NATIONALITY.
BUTLERS AND COOKS.
CHAUFFEURS AND COOKS.
GARDENERS AND LAUNDRESSES,
USEFUL COUPLES
ARE PLACED EVERY DAY
AT LAZARE'S AGENCY,
200 EAST TED ST.
SMALL FEE. MONTH GUARANTEER
FREE REGISTRATION.

COUPLES, neat, wilting; wife cook or house chambermaid, waitress, laundress; man house, garden, butter or chauffeur, for bes private residences; country; some experience; good references. Wettler's Agency 18 W. 436.

TELEPHONE DIRECTORY Of Home and Business Needs.

ANTIQUES.

MAGNIFICENT antique picture, very fine petit point, 38x42, "Surrender of Queen Mary;" seen by appointment, AVERY TAN-GLEWOOD, Williamsbridge.

ANTIQUE FURNITURE ANTIQUE Furniture—Phone 247 Prospect. In buying or seiling antique furniture, old china, call or phone headquarters, HARRY MARK, 751 Fulton st., Brooklyn.

BEAUTY CULTURE. UPERFLUOUS HAIR removed PERMA-VENTLY by the painless method originated Dr. Roobling Geyser, a Reensed physician chemicals or electric needle used. This the twelfth year of its successful use, interesting book sent in plain sealed en-

velope upon request.
DR. ROEBLING GEYSER,
142 East 27th st.
Mad. Sq. 4480 MME, HELENE'S FACIAL CREAM

Works wonders with the Complexion Nutritious Skin Food. Removes Wrink Unchallenged for Quality in 25 Years. MME. HELENE. WADSWORTH 4514. BEAUT7 culture in all advanced lines; exceptional work. Miss HILDRED HAUSEN, 115 West 104th, apt. 21. Academy 2920.

PEAUTY culture in all advanced lines; ex-ceptional work, Miss HILDRED HANSEN, 115 West 104th, apt. 21. Academy 2920. CARPETS AND RUGS. also Oriental rugs, black beer cub rug, a few oll paintings. On view between 11 A. M. and 5 P. M. Monday, May 2, at 51 Willoughby av., Brooklyn. ROLKER.

ORIENTAL rugs, tapestries scientifically cleaned, also repaired by CALDARAZZO OF NAPLES.

29 East 54th st. Phone Plaza 8286.

FANDSOME new rugs made from old carnets. COLONIAL RUG WORKS, 420-East 165th st. Melrose 7729.

CARPENTER.

CARPENTER, builder; any work in building line; houses, bungalows built. Cebisch, 4365 Third Av. Phone Fordham 6630.

sales Engineer—Technical knowledge and experience in tin can line.

CHEMIST—Analytical: grad., slight experience in rubber; \$1,500.

JUNIOR EXECUTIVE.

OFFICE MANAGER—Handle mortgages, leases, books, &c., real estate office; \$1,200 year.

OFFICE MANAGER—Supervise books, collections, &c., experienced in the rubber line; \$2,000 year.

OFFICE MANAGER—Supervise books, collections, &c., experienced in the rubber line; \$2,000 year.

LAWYER—Three years' practice New York Bar; opportunity to build own business; salary commensurate.

CORRESPONDENT—Portuguese and Spanish essential; American born; \$1,800-\$2,000.

BANKING AND BROKERAGE DEPT.

EXPERIENCED BOND SALESMEN—Should show three to five years with good bond house; \$50-\$50 week drawing account; liberal commission.

ASST. TO CREDIT MANAGER—Should be able to handle staff of investigators; \$2,400.

large woman's 44 to 46 bust; will pay good prices for your last summer's discarded riothes; from good makers only. A 681 Herald, 280 Broadway. CURTAINS AND DRAPERIES. PHONE PLAZA 6951.
Douglas Ship, draperies and curtains rough, efficient service. 980 3d av.

DOGS, CATS AND BIRDS.

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